

FROST & SULLIVAN  
**BEST PRACTICES**  
AWARDS

2020 | 2021 | 2022  
2023



AVANCE CLINICAL

THE CRO FOR BIOTECHS

Australia | New Zealand | North America | India

## AUSTRALIA & NEW ZEALAND



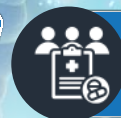
One CRO across  
ANZ & USA



Save up to 9 months  
on a clinical program  
with GlobalReady



Save up to 43.5% on  
clinical trial costs



Transition from early  
to late phase trials

# Avance Clinical: Early Phase Specialists With Over 20 Years of Experience

“Avance Clinical’s experience combined with our high-touch approach to partnership and reputation for timely delivery of high-quality data will safeguard the development of your new drug.”

– Yvonne Lungershausen, CEO

Avance Clinical is a full service CRO with deep scientific knowledge and experience across a broad range of therapeutic indications. We are gene-therapy accredited in Australia and are early-phase specialists. The benefits of working with Avance Clinical include:

- **Leveraging our experience for your success**
- **Emphasis on right patients, right sites**
- **A high-touch approach with a quality focus**
- **Dedicated biotech CRO which does not prioritize larger clients over other customers**
- **A trusted CRO partner for biotechs**
- **Access the ClinicReady and GlobalReady services**

### The Australian Advantage: Save Time and Up to 43.5% on Clinical Trial Spend

The Australian Regulatory Framework is the fastest in the world for early phase clinical trials. Access the Avance and Australian Advantage which offers rapid start up, leveraging up to 43.5% rebates to reduce costs, delivering internationally accepted quality data from world-leading clinical settings, KOLs and PIs. The benefits include:

- **No IND required**
- **Rapid IR/EC approval – 5-6 week start up**
- **World-class, globally accepted data for FDA**
- **Extensive site network in Australia & New Zealand**

### GlobalReady by Avance Clinical

GlobalReady enables biotechs worldwide to conduct their early phase trials in Australia and seamlessly transition to the US for later phase trials, all with the one CRO. This provides the following benefits:

- **Reduce start-up time to 5-6 weeks**
- **Centralized data and reporting**
- **Access to a diverse patient pool**
- **Access to renowned key opinion leaders (KOLs)**
- **Global recognition and acceptance**
- **Save up to 9 months on a clinical program with GlobalReady**



**Yvonne Lungershausen**  
Chief Executive Officer



**Gabriel Kremmidiotis**  
Chief Scientific Officer



**Liahna Toy**  
Vice President,  
Commercial Business  
Development

**CONTACT  
US TODAY**

Request a proposal now



[avancecro.com](https://avancecro.com) | [enquiries@avancecro.com](mailto:enquiries@avancecro.com)

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## NORTH AMERICA



**Optimizing  
trial design**



**Extensive  
experience & site  
network**



**Quality data for  
FDA approval**



**Partnership  
approach**

# Advancing Health Through Clinical Expertise in North America

“Avance Clinical is your strategic CRO partner with more than 20 years of specialized experience in a broad range of therapeutic areas. We offer deep scientific expertise and a strong network of KOLs, investigators and sites for efficient trial execution.”

– Yvonne Lungershausen, CEO

### Facilitating Seamless Operations Across North America

Our US headquarters in North Carolina and experienced team spread across the nation, offers a track record of excellence in providing top-tier services tailored to the needs of biotech companies seeking CRO partners. Our localized expertise and comprehensive services are designed with biotechs in mind, ensuring that your clinical trials run smoothly and efficiently

### Tailored Solutions for Biotechs

We know that each trial has unique challenges, and we ensure we tailor our operational solutions specifically to the needs of biotech firms. Avance Clinical engages early with scientific consulting to

optimise your trial design, offering a uniquely flexible approach. Our flat organizational structure ensures direct access to senior leadership, fostering a high level of transparency and collaboration.

### Commitment to Quality

We prioritize quality above all else, with over two decades of experience delivering FDA accepted data. Our consultative approach to partnership guarantees seamless communication and a deep understanding of biotech business challenges.

We leverage state-of-the-art technology and gold-standard systems across all functional areas to provide clients with the most effective processes. Medidata, Oracle, Zelta, Veeva and Medrio are just some of Avance Clinical's technology partners.

### Cost-Efficient Solutions for Biotechs

We understand the importance of cost efficiency in biotech research. We are committed to delivering cost-effective solutions that empower biotech companies to maximize their resources and accelerate their clinical trials. Through strategic planning and streamlined processes, we provide our partners with the means to achieve their regulatory approvals on time.

**Our approach is designed to help biotechs bring innovative therapies to market in the most economically viable way, ensuring a successful and sustainable path to success.**



**Liahna Toy**

Vice President,  
Commercial Business  
Development



**Madison Esely-Kohlman**

Director of Business  
Development



**Clint Henry**

Director of Business  
Development

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[avancecro.com](https://avancecro.com) | [enquiries@avancecro.com](mailto:enquiries@avancecro.com)

